



QMATRIX INDUSTRIAL SERVICES PRESENTATION



... ESTABLISHED EXPERTISE TO PROVIDE SUSTAINABLE SUCCESS

STEFANO LISCI
CEO / Founder



Résumé

- ✗ Faurecia Plant Manager, brown field ramp-up Mercedes-Benz S-Class power train components
- ✗ Plastal Plant Manager ramp-up Daimler Trucks Actros
- ✗ Interim Quality Manager, Interim Plant Manager, Task Force Manager, LEAD Auditor
- ✗ Core Competencies Operations Consulting:
 - ✗ Serial Quality
 - ✗ Task Force Support
 - ✗ Launch Management
 - ✗ Logistics
 - ✗ „Supplier point of view“

TOBIAS HOFFMANN
CEO / Founder



Résumé

- ✗ Global ramp-up support team for SOP Mercedes-Benz S-Class and S-Class Coupé
- ✗ Supplier Manager Daimler Trucks for serial and preventive quality and logistic
- ✗ Ramp-up Task Force Manager, Trainer OEM Requirement, Interim Supplier Quality Manager, LEAD Auditor
- ✗ Core Competencies Project Phase Consulting:
 - ✗ APQP and PPAP
 - ✗ Maturity Level and Audits
 - ✗ Project Management
 - ✗ Supply Chain and Industrialization
 - ✗ „OEM point of view“

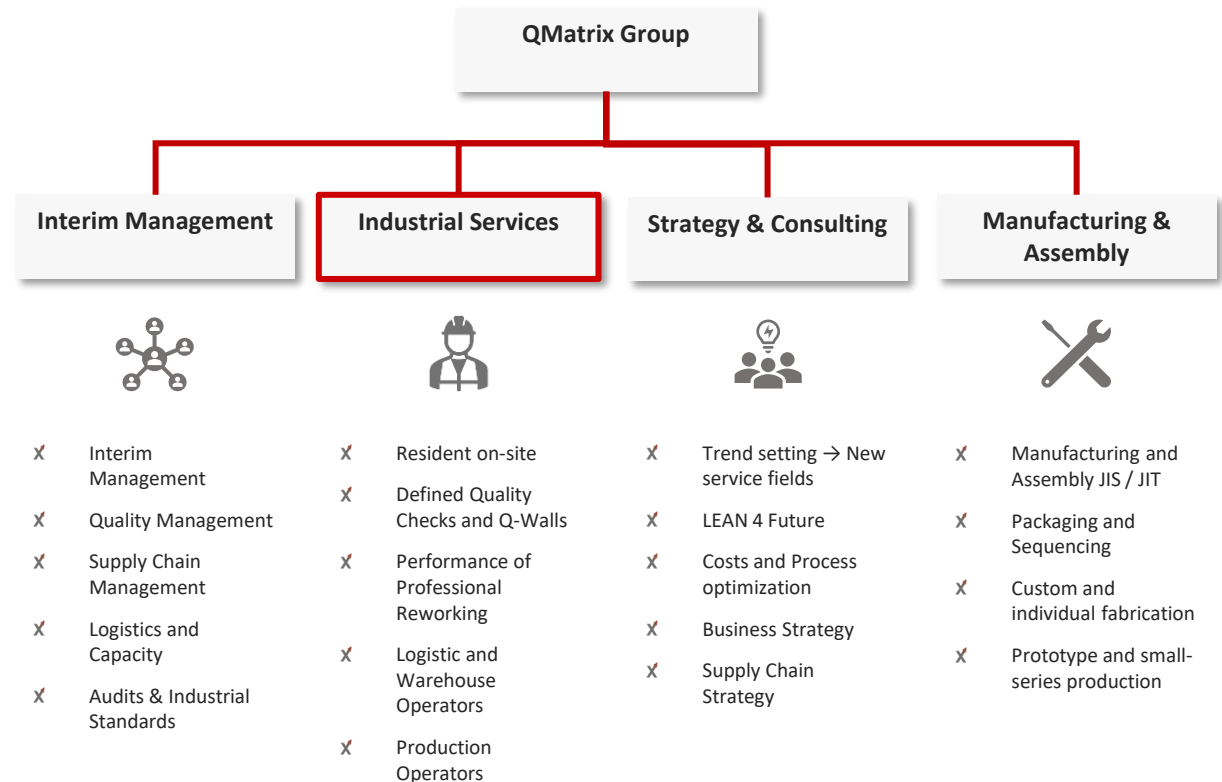
Company data

Team members	125 +
Total missions	1500 +
Industrial areas	6
Turnover	>8 m€
Growth rate per year	17 %
Number of customers	84
Continents	5
Countries experiences	25
Innovation partners	5
New innovation services	6
Company partners	14

QMatrix Group Organization

Competence Center	4
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Global operations



INDUSTRIES



Automotive



Aviation



Renewables



Engineering

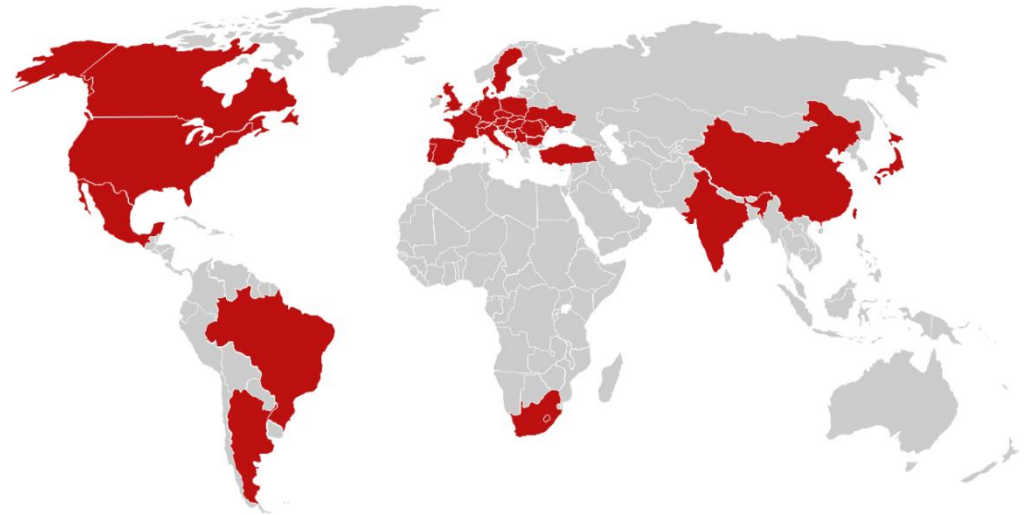


Medical



Railway

GLOBAL OPERATIONS



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CHECK-SORT-REWORK:

- ✘ Defined Quality Checks and Q-Walls
- ✘ Performance of Professional Reworking
- ✘ Securing Customer Quality Requirements
- ✘ Resident an Training on-site
- ✘ Support 24 / 7



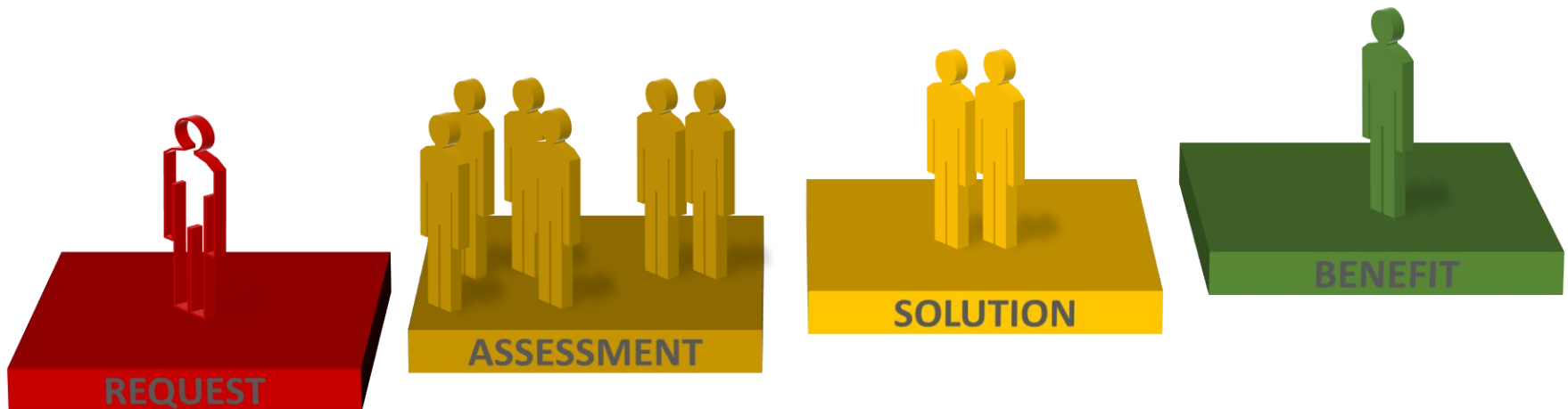
PRODUCTION AND LOGISTIC:

- ✘ Logistic and Warehouse Operators
- ✘ Production Operators
- ✘ Maintenance, Toolmaker & Fluid Management
- ✘ Packaging, Sequencing, Picking & Inventory
- ✘ Assembly & Service Teams
- ✘ ANUE / Service Contract / Master Vendor

OUR EXPERTISE



... TAILOR-MADE SOLUTIONS ACCORDING TO YOUR SPECIFIC NEEDS



CUSTOMER REQUEST

- ✗ Individual contact person
- ✗ Customer language

SELECTION PROCESS

- ✗ High level experts
- ✗ Best suitable candidates
- ✗ Required hard and soft skills

OUR SOLUTION

- ✗ Short-term feedback within 24 hours
- ✗ Economical pricing

YOUR BENEFIT

- ✗ 360 degree support
- ✗ Sustainable, holistic approach



OUR **CSR-SERVICES** (**CHECK-SORT-REWORK**)



Resident on-site as link between customer and supplier



Defined quality checks, Q-wall, Q-gates and zero defect gate



Logistic support e.g. inventory and warehouse sorting



Performance of professional reworking and assembly tasks



Reduction of interruptions in processes and material flows



Securing customer deliveries qualitatively, quantitatively and punctually



We support you 24/7, wherever there is an urgent need

EXTRACT REFERENCE PROJECTS CSR

TASK FORCE SUPPORT OEM/1ST LAUNCH NEW LUXURY INTERIOR COMPONENTS

- ✗ Installation incoming inspection
- ✗ Performing incoming inspection 36 operators in 2 shifts
- ✗ Quality inspection and documentation
- ✗ Rework of components
- ✗ Pareto analysis and KPI`s
- ✗ Customer care OEM expectation
- ✗ Resident on-site sub supplier and OEM production

LAUNCH SUPPORT ELECTRIC VEHICLE LUXURY INTERIOR COMPONENTS

- ✗ Installation incoming inspection
- ✗ Performing incoming inspection 4 operator per shift
- ✗ Pre sequencing of JIS components
- ✗ Quality inspection and documentation
- ✗ Rework of components
- ✗ Pareto analysis and KPI`s
- ✗ Customer care OEM requirements
- ✗ Training OEM requirements on-site in production facility in Slovak Republic
- ✗ Capability study production operators / EOL Slovak Republic



EXTRACT REFERENCE STAFFING / ANUE

PRODUCTION SUPPORT

- ✗ 45 operators 1st tier supplier interior
- ✗ 15 operators rolling shift model e-mobility climate control systems
- ✗ 180 applicants in recruitment interviews, 70 hires and 55 buyouts by client in Aug. 2020 / April 2021 for various 1st tiers
- ✗ 5 quality operators in 3 shift model injection moulding
- ✗ 3 measurement technicians in 3 shift model for serial measurement exhaust systems commercial vehicles



MAINTENANCE

- ✗ 6 toolmaker for maintenance and rework optimization dash board carrier
- ✗ Toolmaker in 3 shift model maintenance machines and stamping tools
- ✗ Fluid Management
- ✗ Assembly teams inventory new facilities and machines



LOGISTIC SUPPORT

- ✗ 7 logistics operators handling bodies in white for start-up manufacturer
- ✗ 2 logistics operators customs clearing materials of none EU countries
- ✗ Coordination truck route 5 logistic centres for serial production insurance
- ✗ Operators coordination and handling incoming area
- ✗ Operator coordination and documentation blocking zone



TAKING INVENTORY

- ✗ 25 operators – 4 facilities start up manufacturer
- ✗ 4 operators customs clearing harbour
- ✗ 2 operators serial production facility and warehouse
- ✗ 10 operators serial production facility and warehouse heavy truck business





RELIABLE PARTNERSHIP
for long-term cooperations

HOLISTIC APPROACH
for sustainable success



HIGHLY SKILLED TEAM
for strong results

SPECIFIC SOLUTIONS
for requested tasks

QMATRIX WAS AGAIN AWARDED WITH THE TOP CONSULTANT SEAL




WHAT MAKES THE QMATRIX CONSULTING SPECIAL

- ✗ Focus on people and their diversity
- ✗ Solution oriented and hands-on mentality
- ✗ Long-term practical experience in the Quality and Supply Chain Management both from OEM and supplier point of view
- ✗ Understanding of the customers processes from the inside
- ✗ Competent team of highly skilled people
- ✗ Authentic and transparent communication with our customers

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